SPOTSWOOD CONSULTING

An SBA 8(a) Certified Company #306267

CAPABILITIES SUMMARY

ENTERPRISE APPLICATIONS

- System Testing and Quality Assurance
- Agile Development
- Business Intelligence & Analytics
- Content Management Systems
- Corporate Collaboration
- Project & Program Management
- Requirements Analysis
- User Interface Design

TESTING CAPABILITIES

- Complete testing lifecycle
- Execution of test cases
- Testing automation
- Performance test
- Consultancy
- Compatibility tests

IT INFRASTRUCTURE ENGINEERING & SUPPORT

- Application & Desktop Support
- Database Administration
- Datacenter Cloud Computing
- IT Asset Management
- IT Security & Certification
- Network Engineering
- NOC Management
- Package Support
- Process Improvement
- Website Maintenance & Support

MANAGEMENT CONSULTING

- IT Investment Analysis
- Process Improvement
- Project & Program Management
- Business Continuity
- Graphics & Web Design
- SEO/SEM Analytics
- Strategy Analysis
- Technical Writing

APPLICATION DEVELOPMENT

Spotswood Consulting application development services address our clients' critical challenges with business outcomes in ways that benefit the entire company and are exactly right for you. Our expert development team coupled with our certified processes, quality assurance, testing and cutting edge technologies allow our clients timely return on their investments into all their custom software initiatives. Some of the tool we use include Java, .NET, ASP.NET Ajax, Spring .NET, PHP and others to create the best for you.

Spotswood Consulting provides end to end application services, by leveraging your existing systems and management solutions to complete your project on time and on budget. Our comprehensive delivery model allows us to deploy flexible, adaptable and scalable solutions that cover all your requirements effectively.

Spotswood Consulting uses industry best practices and standards to create the perfect blend between project administration, project auditing, and project delivery efficiency. With this methodology blend we have created a structured hierarchy that guarantees software and service quality bringing satisfaction for our customers.

At the core of Spotswood Consulting's solutions is a highly flexible, streamlined version of the popular software development life-cycle called E-RUP. Our development framework is not limited to a streamlined version but incorporates aspects of Agile Development to capture the best of both approaches (see below for full version). This methodology ensures repeatable, high quality software engineering while addressing issues often ignored by SDLC methods.

Spotswood Consulting utilizes the technology that is the right fit, where we do the heavy lifting of development. We have local and distributed "near shore" capabilities and available offshore capacity as well.

Spotswood Consulting methodology, in special cases, also adapts to our customer's preferred methodologies (i.e. financial institutions, automotive, etc.)

ENTERPRISE INTEGRATION

Enterprise Integration leverages tools and methods and the growing maturity of standards such as Web Services, SOA, and XML. A viable alternative to the traditional point-to-point interface methods, Enterprise Integration reduces complexity, increases agility to change,

fosters reuse, and reduces overall maintenance and support costs. Spotswood Consulting has experience and expertise in all phases of integration initiatives. Because we are technology and vendor independent, we are able to determine the optimum solution and help clients choose a technology that will best meet their needs.

www.spotswoodconsulting.com   info@spotswoodconsulting.com   (800) 716-2360

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CAPABILITIES SUMMARY

TECHNICAL SKILLS

- ERP: SAP, Oracle, JDE, PeopleSoft, Microsoft Dynamics
- CRM: SalesForce, Siebel, SAP, Microsoft Dynamics
- OS: Windows, RedHat, AIX, UX
- DB: Oracle, DB2, MSQL, Postgres, MySQL
- Mobile: iOS, Android, Windows Mobile, Symbian
- Web: PHP, Ruby, Java, .Net, Flash-Flex, JS, Ajax, jQuery, HTML, CSS, Web Design, CMS
- Development: C/C++, .Net, VB6, Java platform, hibernate, Spring, Apache & open Source frameworks, JSF, GWT, workflows, Web Services
- QA Testing: White-Black box, test cases, unit testing, integration testing, automation
- SOA-BPM-ESB: Oracle & BEA, WebSphere, BizTalk, Jboss, Sonic
- BI: Business Objects, Cognos, MicroStrategy, Microsoft, Hyperion

APPLICATION DEVELOPMENT

Clients will typically achieve benefits from Enterprise Integration such as:

- Increased business agility, enabling them to adapt to changes in business conditions more rapidly and cost effectively.
- Reduced application maintenance and support time, costs, and complexity.
- Increased information visibility through the integration of processes, applications, and data.
- Increased ability to gather, analyze and utilize data, resulting in improved decision-making capabilities and increased speed to market.
- Improved user productivity.

APPLICATION DEVELOPMENT/MANAGEMENT SOLUTIONS

Developing custom software is a big decision for organizations. Spotswood Consulting guides clients through the process, helping them to determine their direction, defining the features, structuring the iterative process, building the integrated application, and implementing their competitive advantage. Clients receive:

- Software designed to integrate into their existing IT architecture.
- Functionality that is specifically designed to fit their business.
- Freedom from vendor variables, such as upgrade paths, platform changes, and limitations to their integration requirements.
- Unique feature sets that become their competitive differentiator.

Spotswood Consulting's skilled resource teams are an alternative to clients using their internal resources to maintain application software and manage their complex and large applications. For most companies today, this is a continual and expensive challenge, and a significant portion of their IT staff and budget are allocated to supporting existing applications and interfaces. Spotswood Consulting's flexible Application Management Services means that clients can outsource or co-source one application or their entire portfolio of applications.

SPOTSWOOD CONSULTING'S CONSULTING SERVICES

- Project Based Solutions and Outsourcing
- Strategic Staffing Services

LOCATIONS:

CORPORATE HEADQUARTERS
92 Corporate Park, #812
Irvine, CA 92606

NEVADA
Las Vegas, NV

COLORADO
Fort Collins, CO

CALIFORNIA
San Jose, CA
Santa Monica, CA
Huntington Beach, CA
San Diego, CA

NEBRASKA

IOWA

LOUISIANA
New Orleans, LA

VIRGINIA
Reston, VA

FLORIDA
Miami, FL

WASHINGTON D.C.